



# UNGERER LIMITED

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Fragrances | Flavours | Essential Oils

Established **1893**

We **Create** Emotion

# 1893

## Company Overview



- **Ungerer Limited** is an international leader in the development, manufacture and supply of **Essential Oils & Aroma Chemicals, Flavours and Fragrances**.
- We remain a family-owned business, now in our fifth generation.
- We have **100 years** of global experience with presence in over **sixty countries**.
- Our unique capabilities within **3 key divisions** enable ideas today, to create **opportunities for tomorrow**.



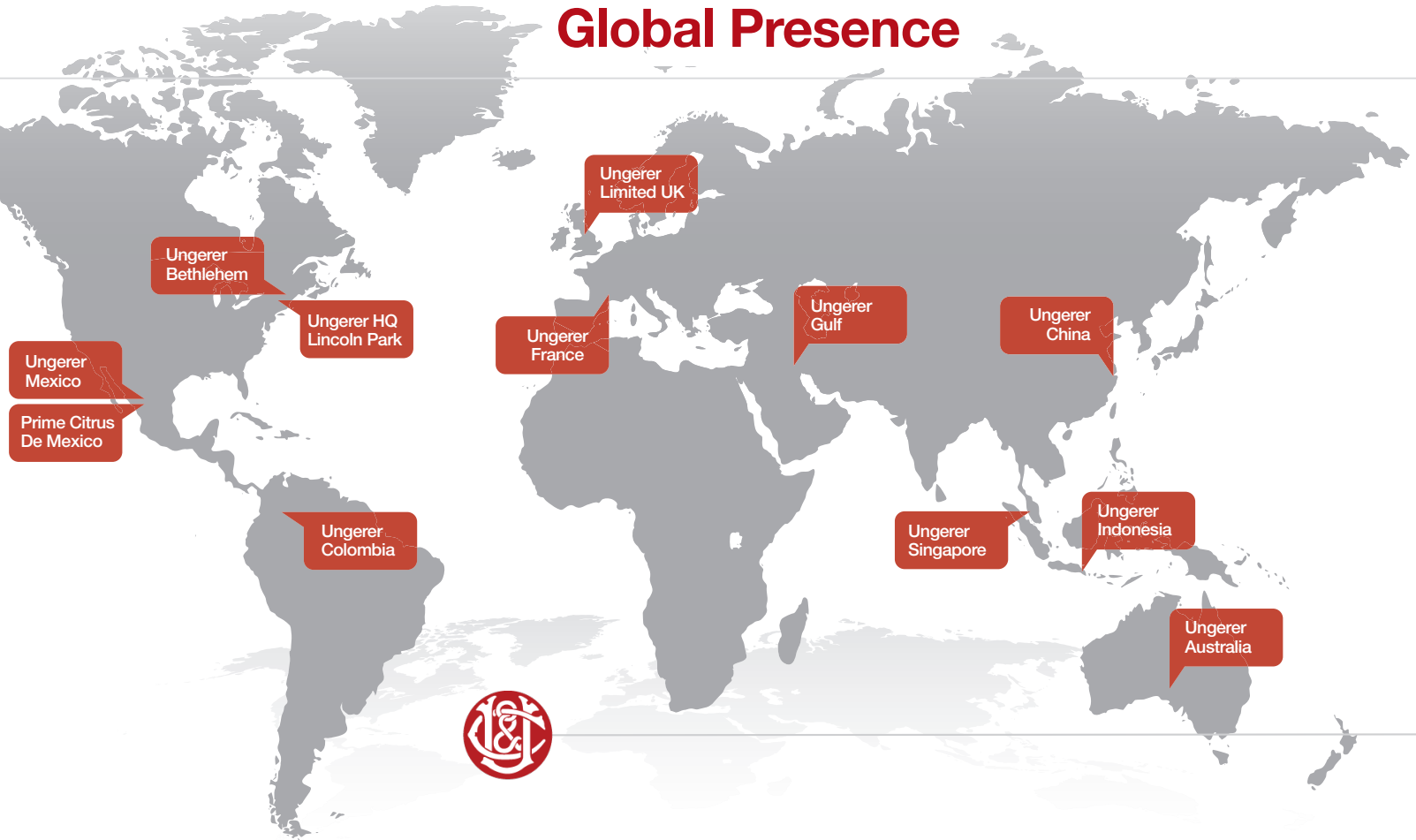


## Our Philosophy

- Dedicated talented people around the Globe are our key to success which in turn leads to success for our clients.
- A foundation built on creativity and exploration. Innovation, technology and service are inherent in our DNA.
- Ungerer & Company balances art and science, fostering refined thinking, with unparalleled results.
- Our **philosophy** has always been **our passion**.



# Global Presence





## Ungerer Locations

- Headquarters New Jersey, USA
- European Headquarters Chester, UK
- Production Bethlehem, USA
- Ungerer China, Shanghai
- Bogotá - Colombia
- Kurnell, Sydney, Australia
- Ungerer Indonesia - Medan
- Mexico - Oxiquimica, Puebla
- Mexico - Prime Citrus, Oaxaca



# Ungerer Divisions

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Fragrances | Flavours | Essential Oils

## Essential Oils & Aroma Chemicals

Through long and **established** historical ties at source, vertical integration and our own production capabilities we provide **competitive advantage** throughout our range of products, that we supply locally and globally:

- Essential Oils
- Folded
- Terpenless Oils
- Bespoke Commercial Blends
- Aroma Chemicals

Our production of Aroma Chemicals, our distillation, rectification, bulking and blending are greatly **supported** and underpinned by our strict QC, QA and Regulatory Compliance departments.





## Key Selling Points & Strengths

Three divisions working **autonomously** but sharing materials, trends and technology:

- Own production and processing
- Stockholding and global distribution of homogenous qualities
- Creative contracting
- Short to long-term cover with security in supply of volatile markets
- Technical expertise and multi-level contact
- Unrivalled Market intelligence to ensure informed and timely decision making
- Same day customer service



## Flavours Overview

- Appreciated for our strict quality assurance, excellent customer service, quality products and speed to market.
- Vertical integration gives us a unique advantage in respect to our raw material positioning, **competitive pricing** and high quality ingredients.
- Highly capable flavour professionals utilise proprietary technology to provide customised solutions.





## Flavours Overview

Ungerer Ltd offers an extensive range of dynamic flavours for use in food and beverage applications spanning:

- Bakery
- Dairy
- Sweet & Savoury Produce
- Alcoholic and Non Alcoholic Beverages
- Carbonated and Non Carbonated Beverages

To name but a few.

### **Natural Flavourings:**

- Obtained from fruit or plant raw materials.

### **Flavouring Substance:**

- This replaces the existing Nature Identical and Artificial categories.
- An authentic, true to nature, good process stability and excellent cost in use.



Flavour variations include powder, spray dry and liquid formats.



## Global Technical Support

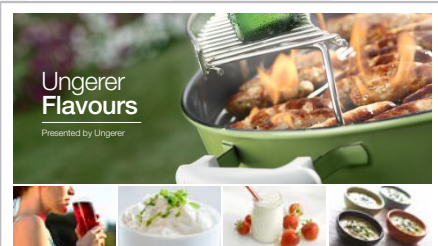
- Flavour Creation: Experienced Flavourists in key markets
- Analytical support including GC, GCMS, HPLC
- Flavour Application: Application laboratories based around the world
- Beverage: Alcoholic & non-alcoholic
- Food: Sweet & Savoury



## European Technical Support

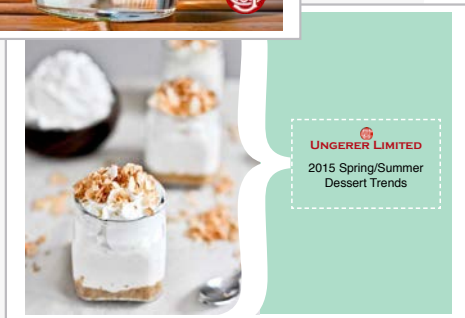
- Stand alone capabilities and new flavour creation and development
- Three Senior Flavourists
- Dedicated Application Technologists
- Utilisation of global expertise and resource
- Full analytical support and analysis
- Total traceability
- HACCP
- Regulatory and Legislative Compliance
- Kosher & Halal
- GMO Free
- Nut Free
- British Retail Consortium Quality System accreditation to global standards for flavour.





## Evaluation & Marketing

- Ungerer features an integrated team of highly skilled **Evaluators & Marketeers** in each of our creative centres.
- Ideas and information are continually exchanged to remain in-step with key trends.
- We create a variety of presentations, market overviews, trend spotting and new concepts supported by market data sourced internally and externally across the group.
- Our innovative concept and product development, coupled with our view of market and consumer insights, enables up to the minute trend spotting, competitor positioning and **gap analysis**.



Quality | Continuity | Exclusivity

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[www.UngererAndCompany.com](http://www.UngererAndCompany.com)



## UNGERER LIMITED

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